



Advantage Distribution Holdings Unveils AdvantageOS, a Proprietary AI Technology Suite Built for HVAC Distribution

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Miami, FL – Advantage Distribution Holdings (“ADH”), an industry-defining HVAC distribution platform, today announced the launch of AdvantageOS, a proprietary AI-powered technology suite purpose-built to support the way HVAC distributors operate.

At ADH, we believe independent distributors are the backbone of the HVAC industry. AdvantageOS represents a core part of our commitment to giving them the tools, data and infrastructure to go further.

Over the past year, ADH has been quietly developing AdvantageOS in close partnership with its first platform company, CTC Supply. Every tool in the suite was designed to solve real operational challenges identified directly by CTC’s team, ensuring practical application in the field, not theoretical value.

AdvantageOS includes a growing suite of purpose-built tools, including a custom CRM, an eCommerce rewards program, a BI Chat interface, and a Consignment App, among others, all designed specifically for HVAC distribution workflows.

AdvantageOS is built to integrate with any ERP system and can be deployed across every ADH portfolio company, creating a scalable solution to drive value consistently across the platform.

“These are not off-the-shelf solutions,” said Andrew Och, Co-Founder and Managing Partner of ADH. “AdvantageOS was built alongside operators, for operators. It reflects how HVAC distribution actually works on a day-to-day basis, and it’s already driving measurable results.”

The early impact is clear. CTC Supply delivered 24% growth in the most recent quarter, supported in part by the implementation of AdvantageOS across its operations. These tools are driving revenue and margin expansion, increasing wallet share and accelerating growth by turning fragmented data into clear, actionable insights.

Most importantly, through ADH’s ‘Shared Ownership’ model, that growth directly benefits all of CTC’s employees, aligning incentives across the organization and reinforcing a culture where we all win together.

At ADH, we work alongside local leaders and give them the tools to grow faster. AdvantageOS is just one of many ways in which we are Building Tomorrow’s Advantage!



About Advantage Distribution Holdings

Advantage Distribution Holdings was formed by Tigertail Capital Partners to create an industry-defining, tech-enabled HVAC distribution platform of scale and fill a much-needed void in a highly fragmented, \$50BN+ market. In an industry where scale and regional density determine those who rise to the top, ADH is committed to providing the capital, resources, and relationships required to catalyze growth.

Contact Information

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